

## **Email Blast**



A digital marketing strategy is used to send emails and develop relationships with prospects and customers. An effective email marketing strategy converts prospects into customers, and turns first time buyers into recurring customers.



According to Optinmonster, 58% of people check their email before social media. In fact, businesses that use email marketing as a way to communicate with their audience make triple the amount of revenue as a business owner who does not.

### BENEFITS OF EMAIL MARKETING:

- Higher guaranteed click-through rates
- · Additional traffic to your website
- Easy-to-understand analytics and reporting
- Hyper-target your audience. where they are engaging most
- · Connect with an audience that has expressed brand interest
- Increased conversion rates
  500+ Data Qualifiers to Target for outbound email marketing



# TARGET OPTIONS

GeoGraphic: City, County, Zip Code DemoGraphic: Age, HHI, Credit, Etc.

PyschoGraphic: Habits, Hobbies, Values, Etc. Behavioral: Websites Visited, Search Terms,

Purchase History







